

America's Most Convenient Bank®

Business Profile

October 31, 2023

About Us

TD Bank¹, America's Most Convenient Bank[®], is one of the 10 largest banks in the U.S.², providing over 10 million customers with a full range of retail, small business and commercial banking products and services at more than 1,100 convenient locations throughout the Northeast, Mid-Atlantic, Metro D.C., the Carolinas and Florida, In addition, TD Auto Finance, a division of TD Bank. N.A., offers vehicle financing and dealer commercial services. TD Bank and its subsidiaries also offer customized private banking and wealth management services through TD Wealth®. TD Bank is headquartered in Cherry Hill, N.J. To learn more, visit www.td.com/us. Find TD Bank on Facebook at www.facebook.com/TDBank and on Instagram at www.instagram.com/TDBank US/.

TD Bank is a subsidiary of The Toronto-Dominion Bank, a top 10 financial services company in North America³. The Toronto-Dominion Bank trades on the New York and Toronto stock exchanges under the ticker symbol "TD". To learn more, visit www.td.com/us.

Our Business Model

We're committed to delivering everything customers would expect from a bank-plus, everything they wouldn't—while also protecting the health and well-being of our customers and colleagues in today's environment. We're dedicated to our customers, communities and colleagues, to inclusion and diversity and to our environment. And we focus on always being more customer-centric, more convenient, and more Unexpectedly Human, than any

- Legendary Service Longer Hours
- Live Customer Service 24/7
- · Online & Mobile Banking
- Instant Debit Card Issuance
- Mobile Check-in available at Stores

Key Statistics

TD Bank (see footnote 1)	(As of 10/31/2023)	
Total Assets	~\$404.7 billion	
Total Deposits	~\$333.8 billion	
Total Loans	~\$187.7 billion	
Commercial	~\$95.1 billion	
Personal	~\$92.6 billion	
Retail Stores	1,183	
ATMs (see footnote 4)	2,705	
Customers (see footnote 5)	~10.0 million	
Employees	28,280	
2023 Charitable Contributions (see footnote 6)	\$35.5 million	

Credit Ratings (see footnote 7)

		Moody's	S&P	Fitch	DBRS
The Toronto- Dominion Bank	Long Term Deposits	Aa1	AA-	AA	AA (high)
	Legacy Long Term Debt (see footnote 8)	Aa2	AA-	AA	AA (high)
	Long Term Debt (see footnote 9)	A1	Α	AA-	AA
TD Bank, N.A.	Long Term Deposits	Aa2	AA-	AA	AA
	Long Term Debt	A1	AA-	AA-	AA

For further details on financial information and credit ratings for The Toronto-Dominion Bank and TD Bank, N.A., please visit our Investor Relations website: td.com/investor

- ¹ TD Bank refers to the U.S. retail business segment of TD Bank Group. Amounts are in U.S. dollars unless otherwise noted. Total Deposits and Total Loans reported are averages for the third quarter ended October 31, 2023. Total Loans include personal and business loans. Total Deposits include personal and business deposits as well as the insured deposit account agreement with Schwab. Total Assets based on TD Bank U.S. Holding Company.

 2 Based on total assets as of September 8, 2023. Source: S&P Global, Largest 50 US banks by total assets.

 3 Based on assets as of October 31, 2023 (for Canadian peers).

- *Total ATM numbers as of October 31, 2023 and include Live, Mobile and TD Branded ATMs.

 *Customer numbers updated as of September 30, 2023.

 *U.S. Community Giving processed through the TD Ready Commitment Network; includes TD Bank giving and TD Charitable
- Foundation grants as reported from November 1, 2022 through October 31, 2023.

 Ratings on long-term debt and deposits of The Toronto-Dominion Bank and TD Bank, N.A., as of October 31, 2023. Credit ratings are not recommendations to purchase, sell, or hold a financial obligation inasmuch as they do not comment on market price or suitability for a particular investor. Ratings are subject to revision or withdrawal at any time by the rating organization.
- ⁸ Includes (a) Senior debt issued prior to September 23, 2018; and (b) Senior debt issued on or after September 23, 2018 which is excluded from the bank recapitalization "bail-in" regime.
- Subject to conversion under the bank recapitalization "bail-in" regime
- ¹⁰ TD Auto Finance received the highest score in the non-captive national prime segment in the J.D. Power 2020-2023 U.S. Dealer Financina Satisfaction Studies of dealers' satisfaction with automotive finance providers. Visit idpower.com/awards for more details.

U.S. Retail Banking Lines of Business:

- Retail Banking
- Commercial Banking
- Wealth Management
- ☑ TD Auto Finance

Operates retail Stores in 15 states & the District of **Columbia:**

Connecticut **New Jersey** Delaware New York D.C. North Carolina Florida Pennsylvania Maine Rhode Island Maryland South Carolina Massachusetts

Vermont New Hampshire Virginia

TD's Commitment to Communities it Serves:

TD announced its first-ever Mission Related Investment (MRI) of \$5 million to Innovate Capital Growth Fund (ICGF) - the first equity investment made by the TD Charitable Foundation. ICGF is a new nonprofit-sponsored Small **Business Investment Company** (SBIC) focused on providing growth equity to minority- and women-owned businesses in the Mid-Atlantic, with a focus on the Greater Philadelphia area. To date, the Foundation is the fund's largest financial institution investor.

Awards and Recognition:

TD Auto Finance ranked #1 in Dealer Satisfaction among National Prime Credit Non-Captive **Automotive Finance** Lenders, 4 years in a row (see footnote 10).









2023 American Banker Most Powerful Women in **Banking** Top Team



